# Seacrest Petroleo

**Presentation at Pareto Securities Energy Conference 2023** 

20 September 2023

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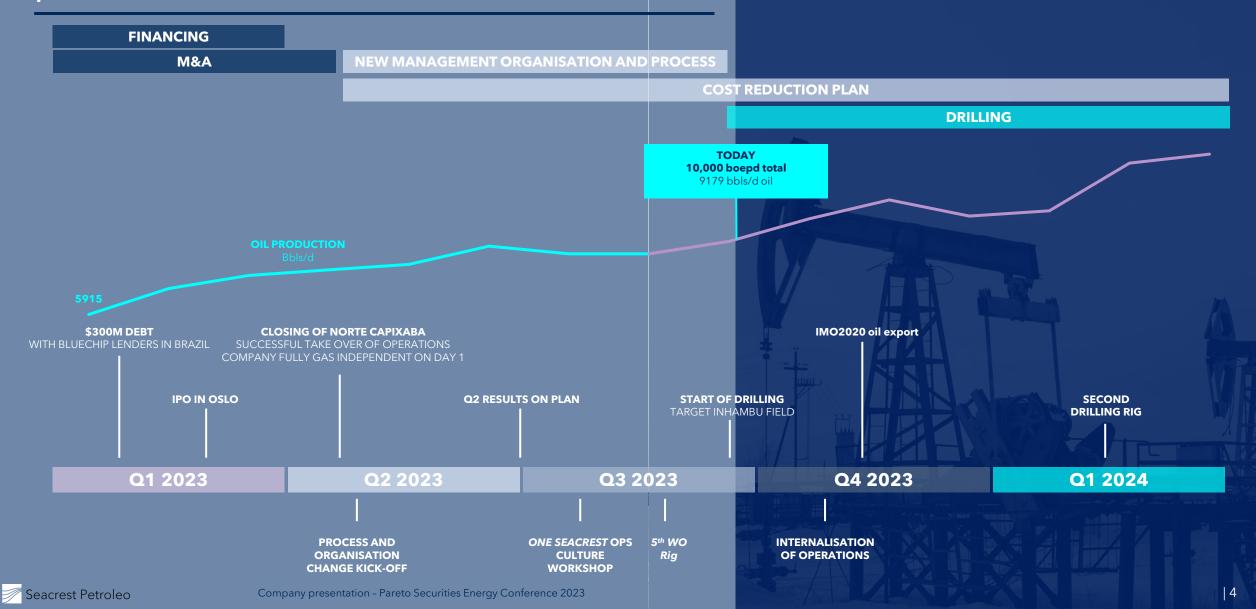


## A fully integrated O&G producer targeting high growth and high dividends



## From private M&A focused company to publicly listed producer





## Seacrest

### Investment proposition

Oil recovery

Integrated

Growth with fast payback

High dividend potential

Track record

Low taxes and royalties

140 mmboe of 2P reserves (1.2bnboe in place) 29% recovery target (17% to date)

100% owned fields, midstream infrastructure and export terminal

Short-cycle capex and front-loaded cash flow Targeting >3x production growth from 2023

Significant free cash flow from end of 2024

Proven track-record with Cricaré asset in Brazil and repeating performance on Norte Capixaba

5-10% annual royalty payments ~ 15% tax rate for the next 10 years<sup>1</sup>

1 - Subject to qualification for the Sudene tax benefit scheme, approved for Cricaré, in process for Norte Capixaba



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## Fully integrated infrastructure from well to exports





2P reserves Oil & gas in place 140 mmboe 1.2 bnboe Target oil recovery Ownership 29% 100% 17% to date (fields and infrastructure) Target oil production Full cycle production cost > 30k bbls/d \$15/bbl Full cycle capex \$ 4/bbl (incl. abex)

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## Terminal Norte Capixaba ready in H2'23

#### The path to premium product sales

- 1 August '23: Suspended purchase of dilutent
- 2 August '23: Completed commission of boilers and heating system
- 3) Subsea pipelines certification (to offloading buoy) ongoing
- 4 H2 '23: Tank and pipeline insulation (not critical)

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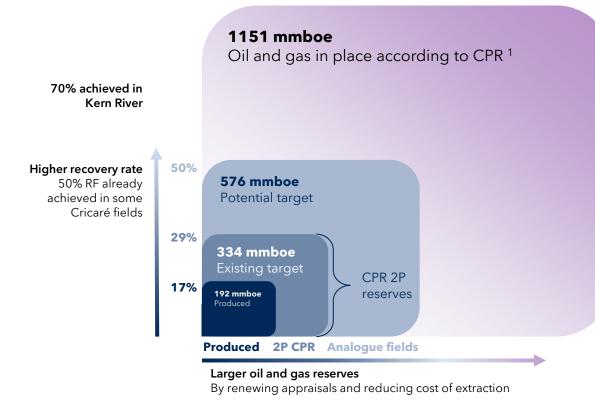
#### The Terminal is placed directly on the coast



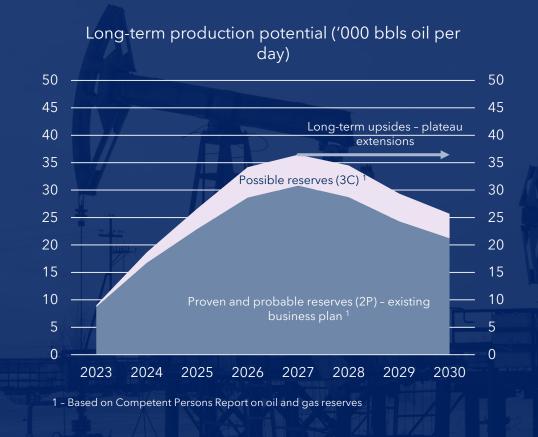
## Material reserves with 1.5-3 x upside

#### Actual results at Cricaré are proving the potential

 Well-by-well inventory review and implementation of best reservoir management practices to provide significant upside to existing 2P curves



Existing ramp up plan based on 2P reserves is already conservative



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## Production ramp-up: 10 000 boepd milestone reached, drilling started for the next 20 kboepd

#### Production target >30 '000 bbls/d of oil by end 2027 35 30 25 20 15 10 2 Maintenance backlog 5 Maintain existing production 0 2022 2023 2024e 2025e 2026e 2027e

#### **Maintain existing production**

- Optimising well strokes and logistics for ~280 wells
- Implementation of best operational practices
- Excellent results at Cricaré, repeating at Norte Capixaba

#### **Execute on maintenance backlog**

- Return shut-in wells to production
- Revamping facilities closed by Petrobras
- Restarting steam injection programmes
- · Already excellent results at Cricaré

#### Low-risk mature redevelopment 3

- 300 new infill oil wells
- 120 recompletions in secondary intervals or for steam cycles
- 24 new gas completions
- Expand the steam injection programs to new areas



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#### Upsides

- Optimize the use of the export terminal
- Additional drilling, steam programs and gas projects including sales
- Mapping of new formations

## Production growth continuing through reopening of shut-ins, recompletions and optimisations

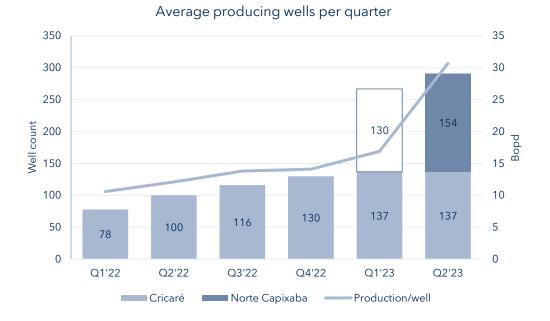
#### Oil and gas production (Norte Capixaba from Q2'23)



#### Total production (boepd)

- Cricaré production in Q2'23 up ~3.6x since taking over in Q1'22
- Norte Capixaba up 22% after April takeover on immediate execution of initiatives for well re-openings, maintenance and recompletions
- Current total production above 10 000 boepd

#### A growing and more productive well count



- Prioritised increased in well-count at Norte Capixaba in Q2'23 (+24), which has the highest well productivity, explaining the jump in productivity
- Cricaré shows the way with a 76% increase in producing wells since takeover and a doubling of well productivity

## Strong track record vs peers

#### 500 Cricaré 450 400 350 300 **BASE 100** 250 Peers 200 150 Norte Capixaba 50 0 0 3 9 12 15 18 6 Months since change of ownership

#### Brazil onshore production development after change of ownership

#### Seacrest is leading the way for production ramp up

- Cricaré by far the leader in revitalisation ramp up, without drilling
- Norte Capixaba 2nd after Cricaré in oil field category

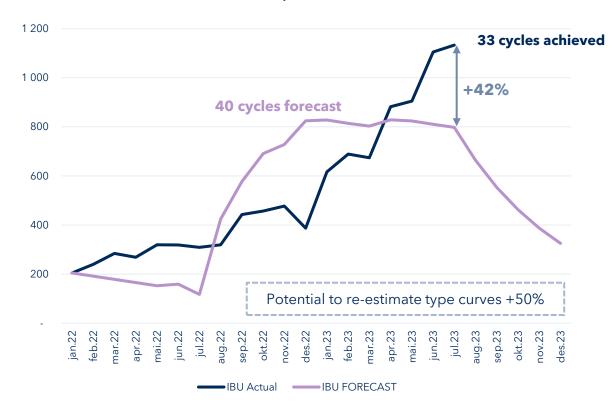
#### Great clusters and strong operations

- Owned, well maintained infrastructure
- Significant number of low hanging fruits
- Existing but underutilised steam injection capacity
- Low recovery factors

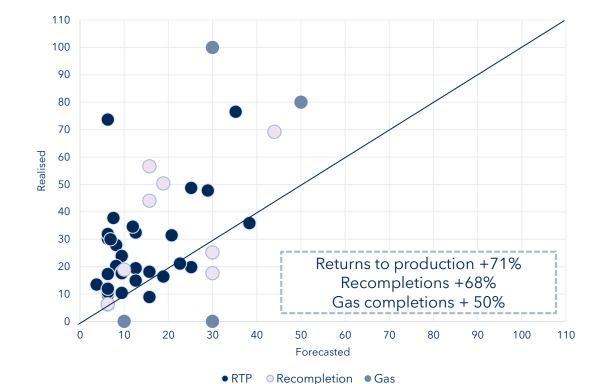
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Heavy oil field: 42% more production with only 80% of the steam cycles

Cricaré light oil fields: performing 50-70% better than CPR



Inhambu oil production bbld



**Realised vs forecasted** 

1 - Competent Persons Report (statement on oil & gas reserves)

#### Driving costs down

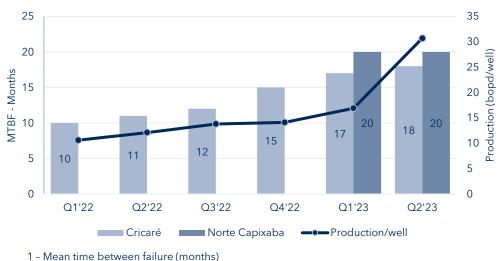
- Significant infrastructure leveraged by higher production
- Otimisation of production processes and logistics
- Renegotiation of contracts
- Full-year 2023 production cost guidance reduced by ~14%



Production cost - USD / boe

#### More well uptime and less time on maintenance

- Pump optimisations, removals of bottlenecks, reopening of highly productive wells and well recompletions
- Implementing best practices on tubing design, pump rods, pump speed and sand control to raise well longevity
- Less rig time spent on repaing wells means more time for production increase activities

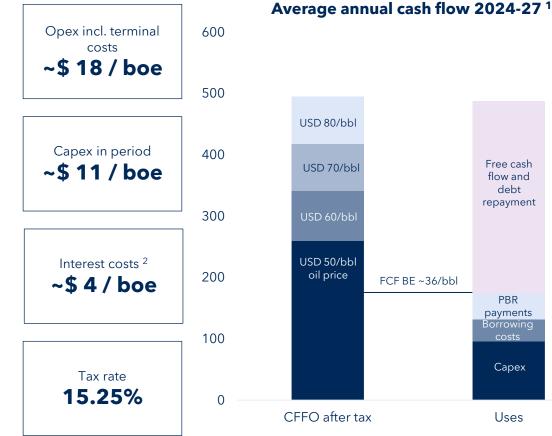


#### MTBF<sup>1</sup> (months)

<sup>1 -</sup> As per Competent Persons Report 2022, excluding terminal costs

## Entering the next phase

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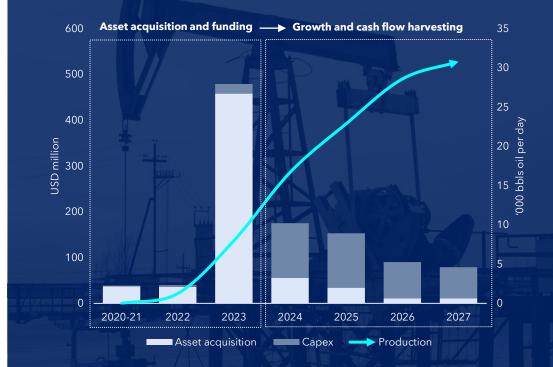


1 - Including current hedging positions

2 - Current senior credit facility bears interest at SOFR + 7.6%



- Opex-driven ramp-up in 2023 ۰
- Capex-driven growth from 2024 ۰
- Strong cash flow potential from end of 2024



## Latest Key Financials

USD '000	Q2 2023	Q1 2023	Q2 2022
Petroleum revenues	53 229	8 831	10 869
EBITDA	1 523	(6 139)	(2 275)
Operating profit / (loss)	(20 163)	(11 860)	(8 227)
Profit / (loss) before taxes	(38 685)	(16 945)	(29 636)
Production cost (USD/boe)	24.4	32.3	40.9
CFFO	46 860	(23 703)	(17 182)
Сарех	490 610	1 664	2 137
NIBD	295 006	(155 687)	44 064
EPS (USD)	(0.1201)	(0.0330)	(0.1609)

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Following the Norte Capixaba acquisition:

- Revenues have grown 4.9x year-on-year and six-fold quarter-on-quarter
- EBITDA has turned positive for the first time



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	2023	Mid-term ambition
Oil production	8 000 - 8 200 bpd average oil production	Oil production > 21 kbpd by 2025 and > 30 kbpd by 2027 (YE basis)
Production cost	USD 20-22/boe (excluding terminal costs)	USD 15/boe (excluding terminal costs)
Capex	Capex ~ USD 20-22 million USD 427 million Norte Capixaba acquisition (completed)	Capex ~ 380m during 2024-27 financed by CFFO
Dividend	No dividend	Dividends from end of 2024
Other	USD 24 million to Petrobras for Cricaré USD 11 million to Petrobras for Norte C.	

## Strong Board of Directors and management team

#### Board of Directors with more than 250 years combined experience within oil & gas, finance and law

**Erik Tiller** Executive Chairman

**Scott Aitken** Board member

Martin Bachmann Board member Paul Murray Board member

**Robert Lawson** Board member

**Denis Chatelan** Board member

H-P

Rune Olav Pedersen Board member

**Pedro Magalhâes** Board member

Sval

**Paulo Ricardo da S. dos Santos** Board member

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Strong backing





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Executive management team with strong experience internationally and in Brazil

Scott AitkenMichPresidentCo-fcExecutive CommitteeCEO

**Michael Stewart** Co-founder CEO

**Torgeir Dagsleth** 

**Thomas Kandel** Investment Director

SVP Operations

Juan Alves

**Rogerio Vasques** SVP Development

Group CFO

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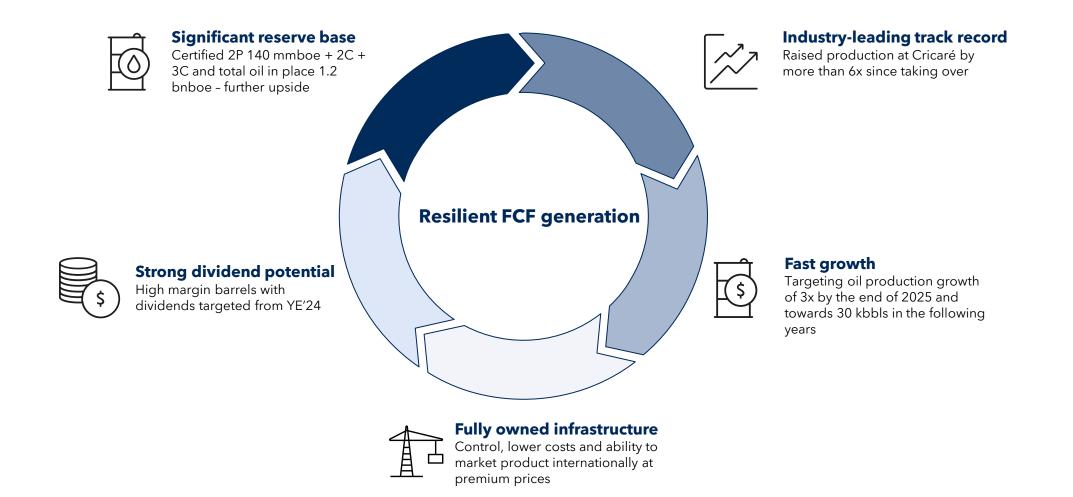
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## Summary: Leading cash flow margins per barrel = growth + dividends



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